



Optimed Software Corporation, a QHR Technologies Inc. company, is looking for an:

Account Executive - Toronto

Optimed Software Corporation is a wholly owned subsidiary of QHR Technologies Inc. and is based in Kelowna, BC. Optimed's product, Accuro® EMR, is an electronic medical records (EMR) software application for physicians and their clinics. The primary business of Optimed focuses on the development, marketing, distribution and delivery initiatives for Accuro to clinics across Canada. Accuro is the highest customer rated National EMR software package in Canada. For further information on Optimed, please visit our website at: www.optimedsoftware.com

Position Summary:

Optimed is looking for a high energy Account Executive that will be tasked with developing new Physician/Clinic sales in the Ontario territory. The position offers highly motivated self starters, with experience in solutions selling in a technical environment, an opportunity to join a successful, dynamic company.

Essential Functions:

- Locating and selling prospective customers, in order to meet or exceed your annual sales quota;
- Attendance at Clinic Manager and/or Physician Conferences, as agreed with your Manager;
- Participating with the provincial Optimed User Group, to enhance its membership enrollment and educational content, and other purposes as revised from time to time.

Qualifications:

- Bachelor degree and at least 5 years of sales experience
- Thorough knowledge of clinical workflow
- Experience in clinical management software
- Excellent Communication skills; written and verbal
- A proven track record in achieving sales targets
- Strong business development skills
- Strong understanding of technology and provincial eHealth/Canada Infoway initiatives
- Excellent interpersonal skills, with the ability to foster relationships
- Strong administrative and reporting skills

Total Rewards:

We offer a competitive compensation and attractive benefits package.

Please submit your cover letter and resume to Lindsay Barrett at: lbarrett@QHRTechnologies.com

Thanks to all those that apply. Only those chosen for an interview will be contacted.

QHR Technologies Inc. has a vision of being a Top 100 Technology Company and a Top 100 Employer. Our results and culture all point to personal growth, opportunities and success. Optimed Software Corporation is a wholly owned subsidiary of QHR Technologies Inc., a publicly listed company (TSX-V:QHR). QHR Technologies was recently recognized by the 2010 Branham 300 list in the 'Top 5 Pure Play Healthcare Companies' list, the 'Top 10 Growth Companies' and the 'Top 20 Movers and Shakers' list as well as listed on the 'TSX Venture Exchange Top 50' list. As well, QHR Technologies was recently named as a finalist in B.C.'s 'Technology Impact Awards (TIA's) in the category of 'Emerging Company of the Year' for its outstanding performance as a technology enterprise. The TIA's recognize British Columbia's most innovative and dynamic technology companies. QHR Technologies Inc. has focused on the business development of promising Canadian technologies to meet the needs of emerging or under-developed markets. This strategy has generated profitable revenues, while earnings have allowed QHR to prosper and grow on behalf of shareholders. Capitalizing on its management expertise, QHR continues to source new markets and technologies through mergers or acquisition. For further information on QHR Technologies, please visit our website at: www.QHRTechnologies.com.